Shreeram Modi

smodi@smodi.net | linkedin.com/in/shreeram-modi | github.com/shrimpram | smodi.net

EDUCATION

New York University   New York, NY
Bachelors of Arts - Computer Science and Philosophy   *May 2026 (expected)*

EXPERIENCE

Capital One   McLean, VA
Business Analyst Intern (Business Cards & Payments)   *Summer 2025*
- Diagnosed spend-margin leakage by conducting analysis on billions of transaction-level records across Business Cards and Payments portfolio, identifying industries that drove >75% of spend margin losses.
- Partnered with Acquisitions and Finance teams to design a plan to address spend margin negativity by validating assumptions and align proposed levers—pricing, outreach, and credit-line calibration—within policy constraints.
- Built repeatable SQL pipelines and Python scripts that cut data-prep time by 50%, enabling rapid, ad-hoc analysis of internal card-holder datasets.

Break Debate   Online
Product Manager   *Nov 2024 — Present*
- Serving as a research consultant, synthesizing international treaty law and processes for ed-tech platform.
- Providing onsite argument support for students, leading to multiple international-level tournament wins, 3 students being ranked in top 10 for LD debate, and longest rank 1 stretch in 2024-25 season.

Poly Prep Country Day School   Brooklyn, NY
Speech and Debate Assistant Coach   *May 2024 — Present*
- Developing and implementing comprehensive middle school debate lesson plans and curriculum.
- Improving students' public speaking, critical thinking, and argumentation skills by leading after-school lectures and preparing and organizing evidence to introduce students to research methods.

Saralam Corporation   Campbell, CA
Analyst Intern   *Summer 2024*
- Helped with design and implementation of online marketing strategy for pre-seed AI startup, increased click-through rate by 100% through targeted campaigns and optimized content.
- Conducted market research and analyzed trends and advancements in the AI landscape to write blog series.

Undergraduate Law Review at NYU   New York, NY
Treasurer   *May 2024 — May 2025*
- Facilitating operations of legal publication by developing comprehensive budget plan and creating expense reports.
- Managing fiduciary responsibilities to repeat vendors and NYU Student Activities Board.

Secretary   *May 2023 — May 2024*
- Planned and coordinated onboarding and training events, reducing member churn rate by 70.53%.

Executive Editor   *Fall 2023 — May 2025*
Associate Editor   *Fall 2022 — Spring 2023*
- Enabling publication of undergraduate legal scholarship by managing teams of writers and editors, copy-editing, and supporting topic research.
- Contributed to the publication of five articles, highest number out of executive editors in 2023-24.

NYU Policy Debate Team   New York, NY
Chief Technology Officer   *May 2023 — Present*
- Led overhaul of online presence by creating & maintaining team website using JavaScript, TailwindCSS, and HTML.
- Wrote VBA Macros to provide custom Microsoft Office functionality for policy debate.

Varsity Competitor   *Jun 2022 — Present*
- Competing against intercollegiate debaters on variety of legal/political issues, conducting in-depth research using tools such as Lexis and Westlaw.

NYU Center for Data Science   New York, NY
Undergraduate Assistant   *Nov 2022 — Aug 2023*
- Assisted Alignment Research Group in assessment of debate's effectiveness as a truth evaluation paradigm for LLMs.
- Conducted simulation debates using proprietary Scala platform and aggregated data and outcomes for analysis.
- Improved quality of data gathered through prompt adjustment and analysis of participant feedback sessions.

SKILLS & INTERESTS

Skills: SQL, Python, Excel, Advanced Microsoft Office (VBA Scripts), Spanish, HTML/CSS, Nix, Bash, Git
Awards: Dean's List; National Debate Scholar (Summa Cum Laude); Best Presenter, 51st CAS Undergraduate Research Conference
Interests: Open-source software, UNIX & Linux system configuration, competitive debate